

ANALYSE 🔍

02 | Acceptance

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01 | Stakeholders

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11.	
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13.	
14.	
15.	

03 | Energy ⚡

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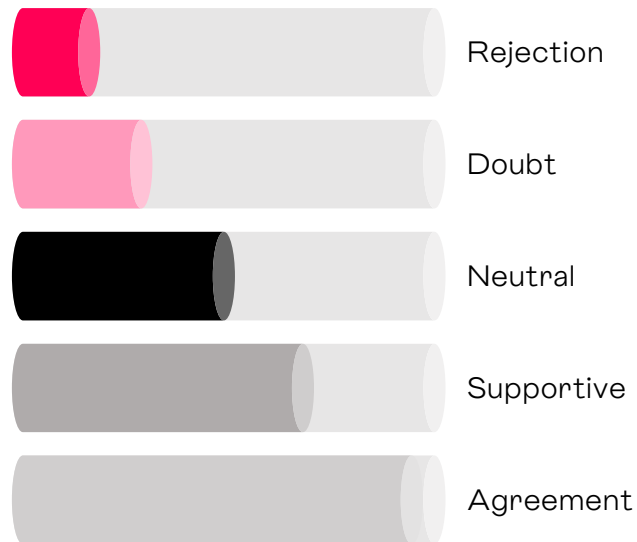


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Acceptance

Current level of acceptance of your project/proposal (both goal and way to achieve that)



Energy

Current level of commitment to your project/proposal (can be both support and opposition)

Stakeholder ...:

- ... replies to emails (on time)
- ... is present at meetings about my project
- ... actively participates in meetings: asks questions and makes suggestions
- ... keeps promises
- ... responds to my request for input and advice
- ... spontaneously comments on reports I send out
- ... is willing to change his/her agenda for my project
- ... speaks to me informally about my project
- ... keeps me in the loop about relevant changes
- ... takes the initiative to consult me in case of ambiguities or problems





Acceptance

1. Map your stakeholders
2. Give each stakeholder a prio 1, 2 or 3
3. Indicate relationships
4. In what direction would you like to move your key stakeholders?

04 | Mapping



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